

OUTCOME-BASED FINANCING MODELS: WHO IN THE MEDTECH INDUSTRY CAN RISK IT?

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- Examples –
 - Reimbursement with evidence generation
 - Risk sharing
- Discussion

COI

I WORK IN THE AUSTRIAN SOCIAL INSURANCE. SO MY POINT OF VIEW IS THE RESPONSIBILITY OF A

- SUSTAINABLE
- APPROPRIATE
- SAFE
- EFFICIENT/EFFECTIV
- ACCESSIBLE AND
- ACCEPTABLE

HEALTH CARE SYSTEM FOR ALL CITICENS/INSURED PEOPLE.

THATS THE PERSPECTIVE OF A **PAYER** WITH RESPONSIBILITY AND POLITICAL ACCOUNTABILITY

USUALLY I REFERE TO THE **AUSTRIAN** SYSTEM
THE AUSTRIAN SOCIAL INSURANCE IS **ESIP** MEMBER

AS I AM NOT A NATIVE ENGLISH SPEAKER, PLEASE FORGIVE ERRORS IN GRAMMAR, SPELLING
OR UNUSUAL WORDING

ALSO I DID NOT TRANSLATE ALL OLD SLIDES

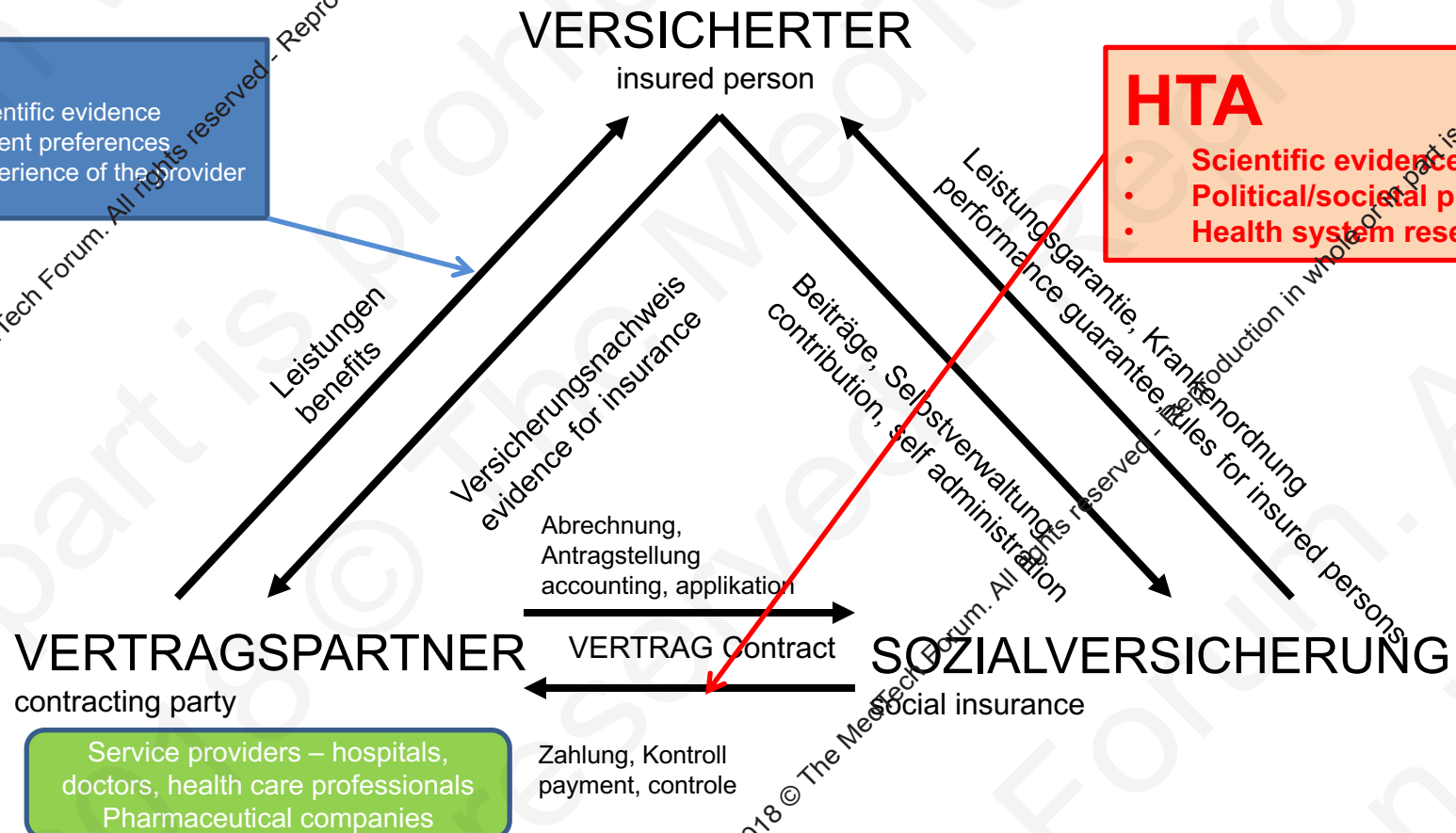
Decision Framework

EBM

- Scientific evidence
- Patient preferences
- Experience of the provider

HTA

- Scientific evidence
- Political/social priorities
- Health system research



Decision Framework for Medical devices

EBM

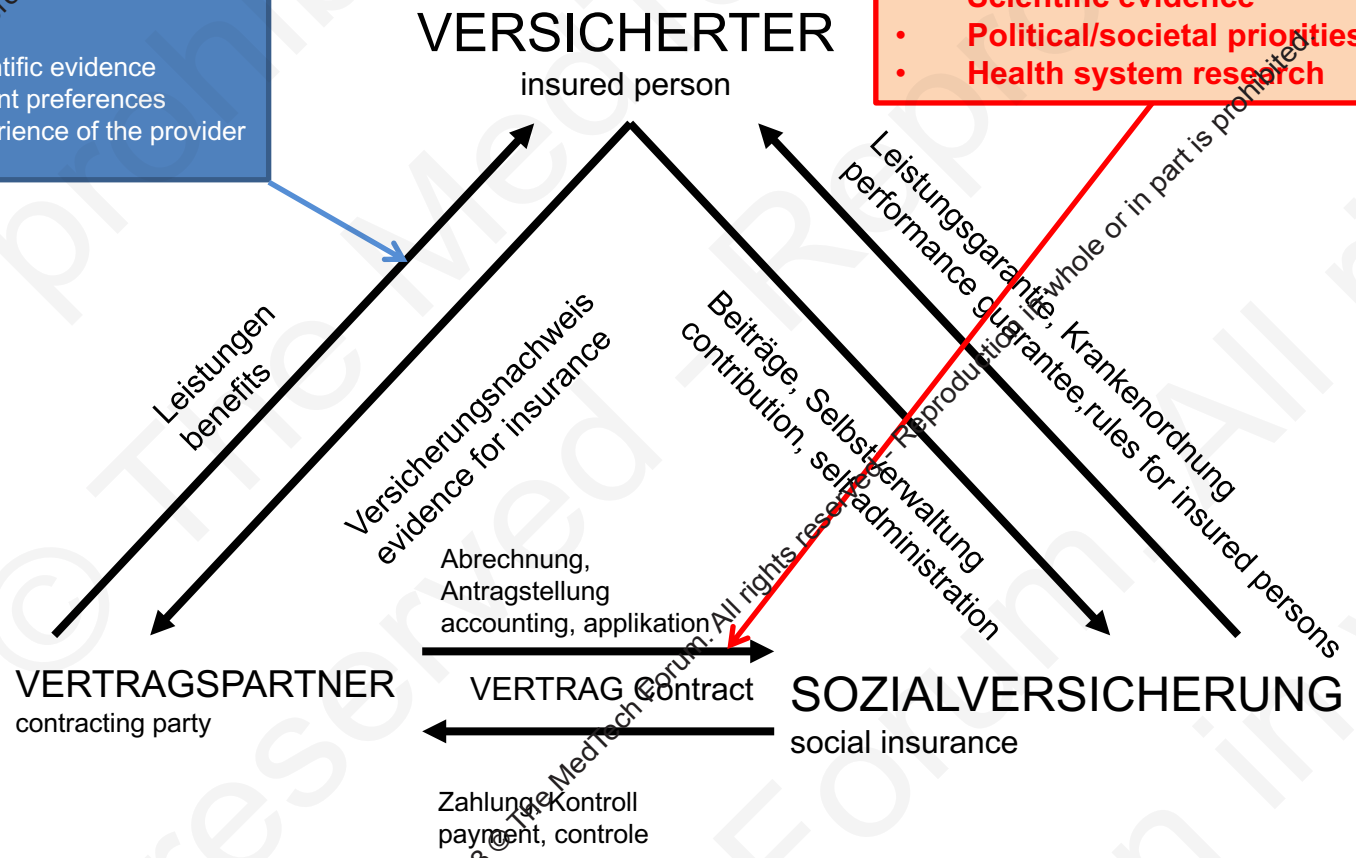
- Scientific evidence
- Patient preferences
- Experience of the provider

HTA

- Scientific evidence
- Political/societal priorities
- Health system research

Medical devices

- Integrated part of medical services (eg. Orthopedics,...)
- Procurement by service providers
 - eg Hospital HTA
 - Contracts and pricing with service providers
 - eg DRG system, fees for services
- Separate procurement
- Positiv list for product groups with defined functions
 - Fixed prices



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Reimbursement with evidence generation

Kyphoplastie

- Unsufficient evidence
- Unmet need
 - Pain treatment
 - End of live treatment
- Temporary coverage with evidence generation
 - **Prospective cohort study**
 - ❖ **Data collection – service providers denied provision of data (data protection, privacy,...)**
 - ❖ **No new evidence generated**

Reimbursement with evidence generation

Kyphoplastie

Who is responsible for the evidence generation?

Is it possible to enforce the provision of data?

Who are the „contracting partners“?

Pulmonary vein (catheter) ablation

Similar problems

More than one product

Discussion

Outcome based financing:

- Measurement of outcome

- Type of outcome
- Comparator(s), usual care
- Time to measurement
- Data availability
- Partners in research

- Fraction of the outcome attributable to the MD

Discussion

Outcome based financing:

- Early dialogues
 - Addressing open questions
- Legal framework(s)
 - For reimbursement with evidence generation
 - For outcome based financing

Thank you for your attention

Gottfried.endel@sozialversicherung.at

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